



Essex County
Community Foundation

Investment Performance 6/30/2011

ECCF's investments continue to outperform their benchmarks

ECCF has built a \$19 million asset base of more than 100 named donor funds, including Donor Advised Funds for family philanthropy (the best alternative to family foundations), Agency Funds (the endowment and reserves of nonprofits), Scholarships and ECCF's funds for its many programs. In 2010, the Foundation provided over \$3 million in grants, scholarships and services.

With a Community Foundation's special ability to pool many smaller funds, ECCF can diversify holdings, increase safety, employ expert managers, provide greater oversight, and achieve economies of scale for Fund Holders. Every three years, ECCF issues an RFP for investment managers and selects a diverse group to guard and grow these assets.

The Foundation's Investment Philosophy, Policies and Procedures, and current Committee and Managers are described in detail on its website at <http://www.eccf.org/investmentmanagement246.html>

The results are worthy of the good causes these Funds support. ECCF measures its results against two benchmarks. One is the national average for over 800 college and university endowments, which ECCF has generally exceeded by significant margins in recent years.

The Trustee Committee on Investments offers the following summary for the second benchmark, the balanced model for ECCF's main portfolio.

ECCF INVESTMENT PERFORMANCE NET OF FEES					
PERIODIC COMPARISONS	AS OF 6/30/2011		AS OF 12/31/2010		
	3 MONTHS	12 MONTHS	1-YEAR	3-YEAR	5-YEAR
ECCF PORTFOLIO AFTER FEES*	.64%	25.83%	14.19%	2.00%	4.98%
BEFORE FEES: 60% S&P 500/ 35% BARCLAY'S INTERMEDIATE BOND/ 5% 90 DAY TREASURIES	.81%	19.29%	11.52%	0.75%	3.83%
BEFORE FEES: 70% S&P 500/ 30% BARCLAY'S INTERMEDIATE BOND	.71%	22.24%	12.70%	0.08%	3.61%

The Essex County Community Foundation promotes philanthropy and teaches leadership, to strengthen the County's 2500 nonprofits, for the benefit of its 750,000 residents and many others around the world.